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| Nicole Graves(724) 436-1523NicoleGraves220@gmail..com**Work Experience**Service First RealtyInside Sales Agent/Buyer’s AgentAug 2020-Jan 2021* Obtained Arizona Real Estate License
* Created a new pipeline out of internet, Zillow, & archived leads
* Closed 12 transactions in first six months using a team

Freelancer/Author/Magazine Columnist 2004-Present* Monthly syndicated magazine column for 3+yrs.
* Traveled nationwide to different events/conferences as press.
* Blogging, guest posts, client retention, marketing, networking, etc.

HMC, Eugene OrOutbound Sales2004* Sold golf & hotel packages by phone.
* Promoted to renewals within 2 months.

Daniel Gordon PC, Eugene OrFront End Collections2003* Collected debts nationwide for an attorney.
* One of the top collectors on prejudgment cases.

Venture Data, Eugene OrInterviewer2000-2003* Conducted market research & political polls nationwide by phone.
* Promoted to day shift to interview politicians/elected officials.
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