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| Nicole Graves  (724) 436-1523  NicoleGraves220@gmail..com  **Work Experience**  Service First Realty  Inside Sales Agent/Buyer’s Agent  Aug 2020-Jan 2021   * Obtained Arizona Real Estate License * Created a new pipeline out of internet, Zillow, & archived leads * Closed 12 transactions in first six months using a team   Freelancer/Author/Magazine Columnist  2004-Present   * Monthly syndicated magazine column for 3+yrs. * Traveled nationwide to different events/conferences as press. * Blogging, guest posts, client retention, marketing, networking, etc.   HMC, Eugene Or  Outbound Sales  2004   * Sold golf & hotel packages by phone. * Promoted to renewals within 2 months.   Daniel Gordon PC, Eugene Or  Front End Collections  2003   * Collected debts nationwide for an attorney. * One of the top collectors on prejudgment cases.   Venture Data, Eugene Or  Interviewer  2000-2003   * Conducted market research & political polls nationwide by phone. * Promoted to day shift to interview politicians/elected officials. |  |  |